

VIETNAM



Vietnam Software and IT Services Association - VINASA

- To be established in **2002**
- Model: **NGO – NPO**
- Nearly **400** Members

70%

IT Revenue

65%

IT Human resource



COVID 19 IN VIETNAM

- 271 cases, at 133/212 economies
- Imported: 60%
- Infection in the community: 40%
- Recover: 232
- In treatment: 39 cases
- Limitations are almost lifted through out the country, only 2 districts in Hanoi are still under limitation
- Pupils are back to schools

IMPACTS OF COVID 19 TO VIETNAM ECONOMY

- GDP of the first quarter: growth 3.82%
- First 4 months of 2020:
 - Export: 82,94 billion USD, growth 4.7% comparing with same period in 2019; trade surplus: 3 billion USD.
 - Average CPI growth 4,9%;
 - Inflation 2,96%.
 - Total social development investment in the first quarter: 15.76 billion USD, increase 2.2%, lower than the same period
 - Foreign Investment: 12.33 billion USD, decrease 15,5%
 - FDI disbursement was about 5.15 billion USD, down by 9.6%, mainly due to the impact of policies to restrict movement and foreign investors to delay new investment decisions and expand investment.





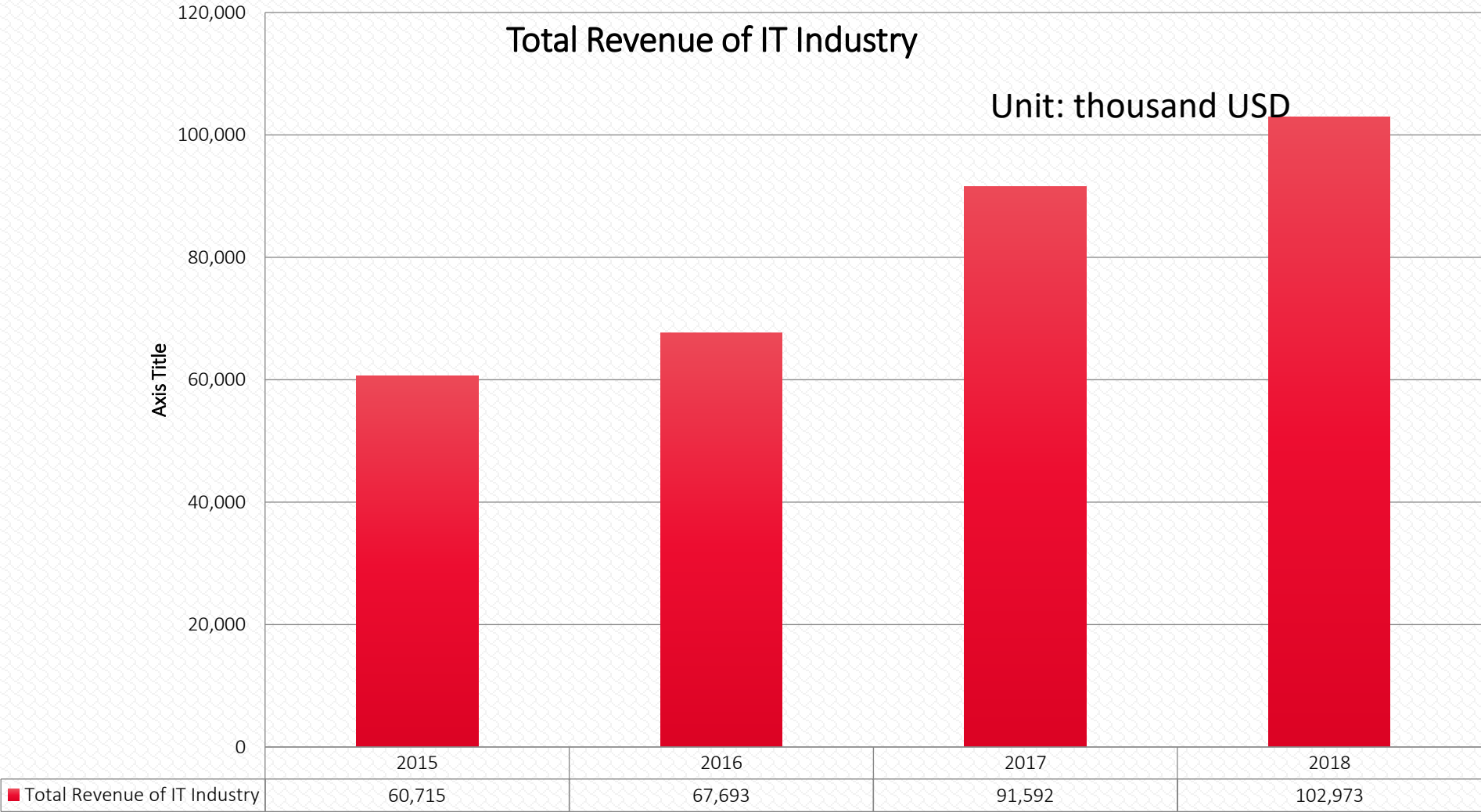
ICT movements in Vietnam

IT - the most important driving force of social economic growth

IT – national infrastructure platform for the development of the knowledge economy and information society

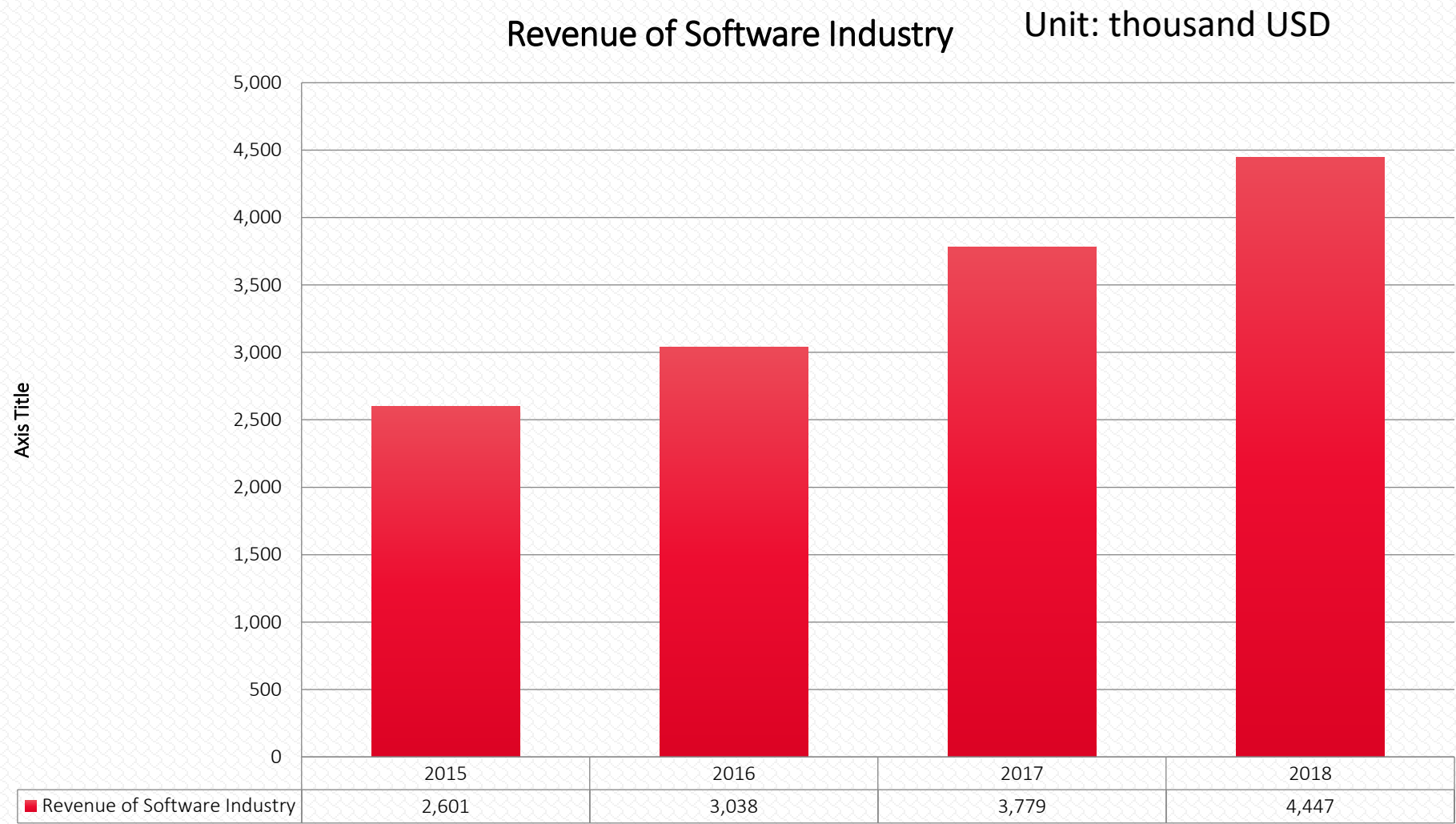
IT - an effective tool to create new modes of development and national defense, improve national competitiveness

VIETNAM IT INDUSTRY



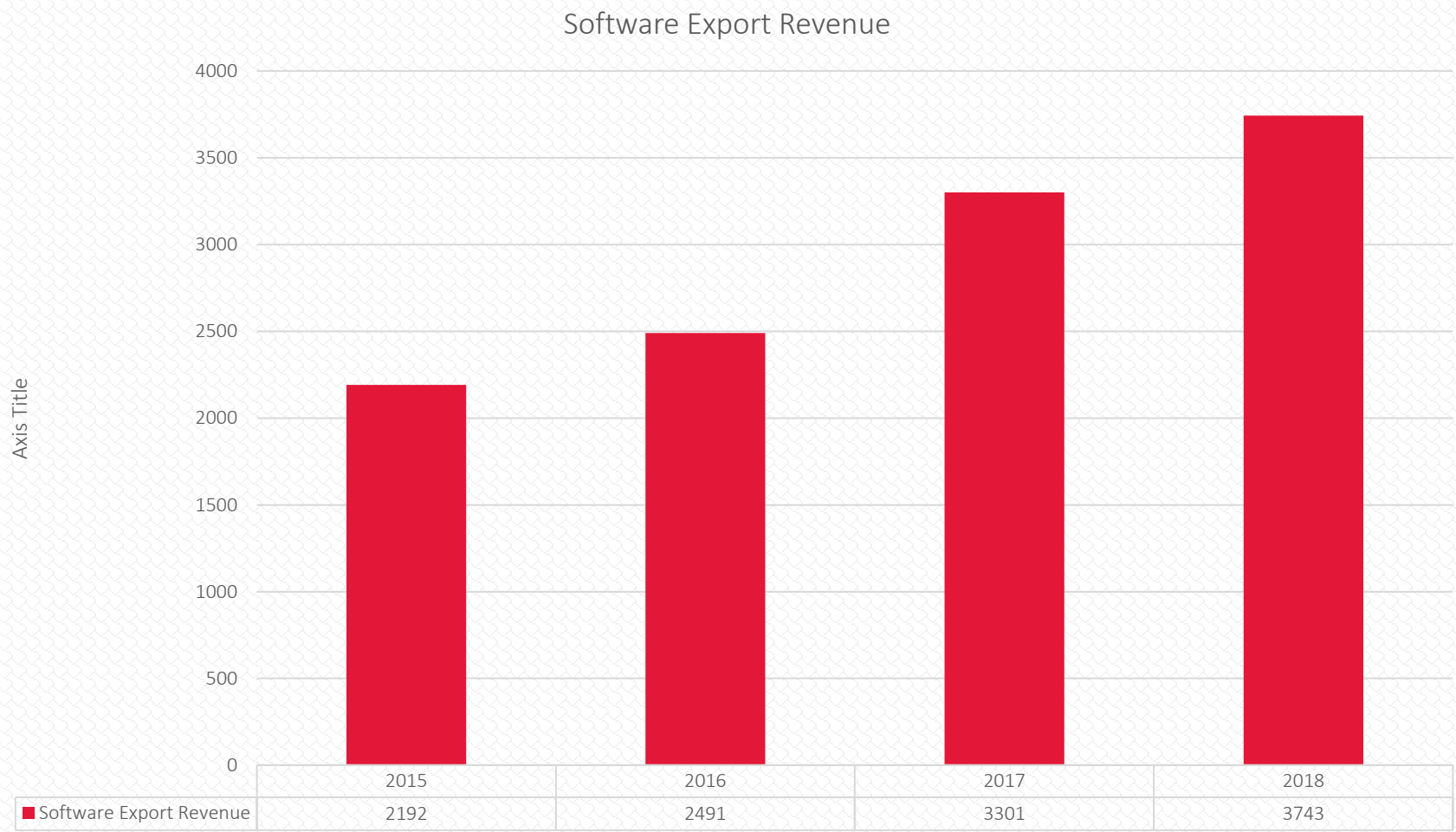
Source: White Book - MIC 2019)

VIETNAM SOFTWARE INDUSTRY



VIETNAM SOFTWARE INDUSTRY

Unit: thousand USD



(Source: White book - MIC 2019)

NUMBER OF IT ENGINEERS

290 universities and colleges have training IT specialist.

>40,000 students graduated in 2018, nearly 200,000 students studying in university, about 55,000 students enrollment in 2018

IT Human Resource	Person	721,584	780,926	920,826
Hardware and electronic	Person	533,003	568,288	677,222
Software	Person	81,373	97,387	112,004
Digital Content	Person	44,320	46,647	55,908
IT Services	Person	62,888	68,605	75,692

Source: MIC - 2018

WORKING DURING COVID 19 IN VIETNAM

- Online solutions: zoom, Microsoft Team, Google Hangout
- More online seminars/workshops
- Meeting more regularly with teams
- Meeting more regularly and working closer with customers
- Making Report every weeks: on revenue, new contracts, goods in stock → see the trend to have immediate action
- Associations: Working with ministries and government office to have immediate reflections about the challenges caused by covid → support to companies:
 - ICT companies can go to works during the limitation period
 - Governments allows companies to have late payment for social insurances and corporate tax to the end of the years
 - Reduce electricity cost, transportation fee....
 - Loans to companies with low interest